



...we care

Corporate **Brochure**

Total Real Estate & Healthcare Solutions













Our Vision

To be among the Top three BIGGEST and the BEST Total Real estate solutions Companies in the WORLD.

Our Mission

To engage the best people and equip them with the best processes and systems to deliver the best place for our customers to live, work and play.

Core Values

S Service

Professionalism

I Integrity

Care

E Entrepreneurship

Corporate Objectives

To offer world-class Real Estate Solutions that deliver unique values and support businesses in sustainable ways. To create wealth for people and offer other unique values according to the specific needs of various Real Estate & Facilities Management Stakeholders.

To develop and implement a robust business model that meets international standards and guarantees long term growth and development of our industry.

ABOUT US

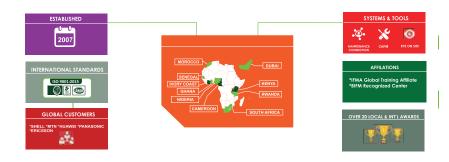
Alpha Mead Group is a Total Real Estate & Healthcare Solutions Company established to provide robust business support services to local and international Real Estate investors or owners with interests in Facilities Management, Real Estate Development and Advisory, Security Systems and Technologies, Training, Healthcare Management and Real Estate Financing Services.

Working with local and international technical partners, our operational approach is to help our customers achieve business process efficiency, people productivity, environmental responsibilities, and better bottom line performance by blending our technical competence with the local capacities in the markets where we operate.

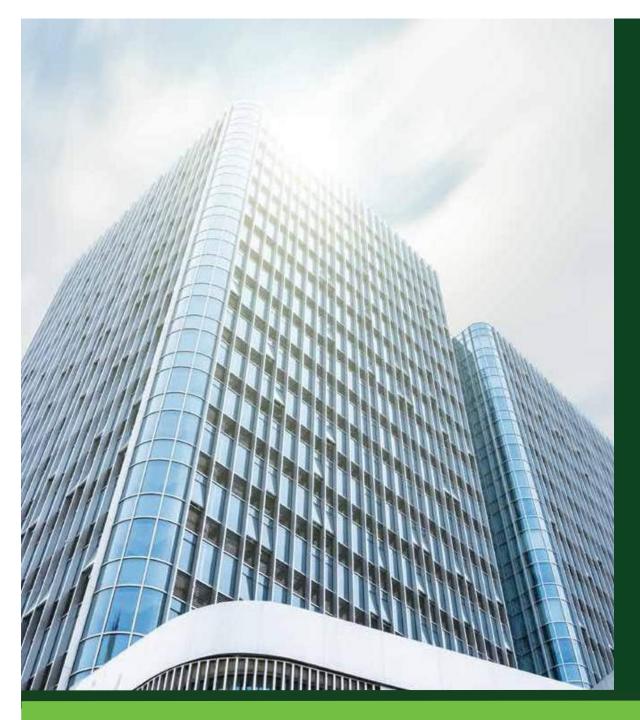
From Nigeria to Ghana, Cameroon to Senegal, South Africa to the UAE, and more than 10 other African countries; we combine the ease of technology, our knowledge of the local environment, and understanding of global best practices to deliver total real estate solutions that help you make the real difference in the things that matter to you.

Whatever your needs are in the total real estate value chain; whether optimizing your Real Estate operational costs, seeking to bridge Africa's widening housing gap, or improving healthcare delivery and administration; we have developed the capacity for limitless opportunities and possibilities. With us, you will make a real difference.

Providing Total Real Estate Solutions, is our pledge to you.







Alpha Mead Facilities

Alpha Mead Facilities is one of Africa's leading Facilities Management Companies certified to ISO 9001:2015 international standards by United Kingdom Accreditation Services, UKAS.

We provide Integrated Facilities Management operations and Consultancy services to large-scope, complex and multi-serviced facilities across Africa. For over a decade, we have provided quality FM services to some of the fortune 100 companies operating in Africa and the Middle East markets.

With a track record of delivering up to 95% Service Level Agreement in the Oil & Gas sector, achieving 100% availability of critical equipment at one of the leading commercial banks in Nigeria, and recording zero fatality over the past 12 years of operating in different African markets, our services are not just designed to help you achieve your Real Estate objectives, they are delivered to international standards. That's how we support you to make the real difference.

UR SERVICES

- Total & Integrated Facilities Management and Consultancy Services
- On-site Facilities Management
- FM Training Programmes
- Power Solutions
- Facilities Condition Audit
- Renovation & Renewal

Alpha Mead Development

Alpha Mead Development Company (AMDC) is Nigeria's first Real Estate Development & Asset Management Company certied to International Standards (ISO 9001:2015) by the United Kingdom Accreditation Services (UKAS). Established in 2013, our goal is to lower the entry barrier to home ownership for middle income Africans; develop and manage Infrastructure projects for government and private investors; renovate and retrofit and renew Corporate Real Estate assets for investors and businesses.

In collaboration with our research & advisory services, we have developed capacities to help global investors maximize their interests in Africa. One of such is managing investment advisory for one of the top four global ICT companies to the tune of \$400 million in 2016.

To make affordable and quality homes accessible to the middle-income class, we have adopted a strategic, innovative and technology-driven approach to delivering homes at a faster, more cost-efficient and better quality.

Our technology can deliver homes within nine to 10 days – post foundation – reduce cost of construction up to 20% and cut material wastage to near-zero level. Leveraging our advisory services, we have also taken a research-driven approach to ease the housing financing bottleneck that inhibits homeownership and profitable Real Estate investment. Whatever your Real Estate and Infrastructure needs are; we have both technical and operational capacities to take your project from design to completion; offering insights about key markets and helping you take the opportunities there.

OUR SERVICES

Real Estate Development

Infrastructure Development and Concession Management

Renovation and Renewal of Buildings.

Research & Advisory



Real Estate Partners

Alpha Mead Real Estate Partners (AMREP) is a Real Estate Advisory Company capable of providing Property Management, Research, Broking and Corporate Estate assets.

We work with best-in-class, specialist real estate providers; blending their core skills, systems and standards into a successful value chain that delivers value to our clients. Our portfolio includes a flexible real estate rental product, Rent4Less, designed to support individuals with pay-as-you-use rental programmes. Rent4Less is developed to engender accessibility in the home rental market by providing Africans with the option of living at their preferred location, and enjoying great amenities, while their rent settlement is done monthly as against the conventional annual model.

Our estates are serviced with quality amenities such as round-the-clock electricity, security, water & cleaning services that make for a wholesome living experience. By the same token, our subscribers can choose from our wide array of offerings, from furnished apartments to unfurnished, communal living to exclusive units, and at different high-demand locations based on their preference.

Property ManagementReal Estate Advisory

Flexible Home Rental

Market Research

Sales and Leasing





Research & Advisory

A unit of AMDC, our research & advisory service is capable of providing Property Management, Research, Broking and Corporate Services to organizations and investors that promote or have interest in Real Estate assets.

We work with best-in-class, specialist real estate providers; blending their core skills, systems and standards into a successful value chain that delivers **results to** our clients.

Our network and working relationships across the emerging markets, coupled with our years of experience and expertise also brings unique offerings that help our clients make sound investment decisions.

OUR SERVICES

- Propety Management
- Real Estate Advisory
- Market Research
- Sales and Leasing



Real Estate Capital

An entrepreneurial Capital and Advisory Service that works with developers, financial institutions, and private investors across the globe to design solutions that make home ownership affordable and housing finance more accessible to middle income professionals in Africa.

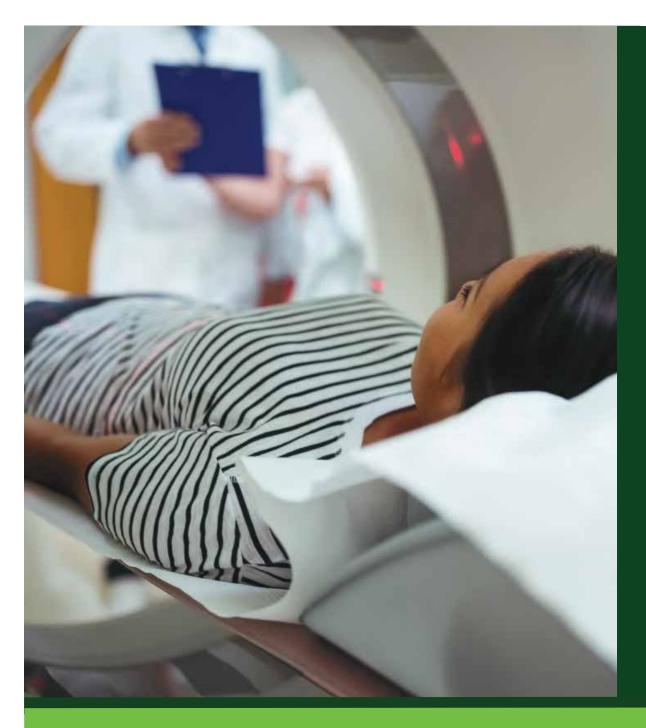
Our approach is to make home ownership and access to housing finance sustainable by bridging the equity portion of the home loan requirements by the primary mortgage banks.

Working with AMDC, we offer unique products and services based on a successful combination of advisory services and product design, supported by a loan origination and administration platform tailored to the mid-income professionals' market segment.

UR SERVICES

- Real Estate Bridge-financing Services
- Investment & Asset Management Services
- Project & Infrastructure Financing
- Transaction Advisory Services





Alpha Mead Healthcare

Alpha Mead Healthcare & Management Services Limited (AMHS) is dedicated to bridging the gap between the management of medical procedures and the provision of the required medical equipment and systems to medical facilities in Africa. Our approach is to through comprehensive and process-driven systems, guarantee access to efficient and effective healthcare support services that patients can afford.

We are incurably passionate about improving the state of medical and healthcare facilities and administration in Africa. Our goal is to work with all stakeholders to help Africa's healthcare sector compete favorably with developed countries of the world.

To do this effectively, our systems have been designed to leverage on the technical competence, technologies and operational capacity of our consortium on one hand, and the years of experience of our qualified personnel who have delivered results on some of the most sought-after medical facilities in the United States and other developed markets, on the other hand.

UR SERVICES

- Healthcare Services Administration/Operations Management
- Healthcare Facilities Management
- 🛒 Hospital Renovation & Renewal
- Medical equipment Sourcing and Commissioning
- Healthcare Joint Venture and Partnership Structuring



Alpha Mead Training

Alpha Mead Training Centre (AMTC) is a Strategic Business Unit (SBU) of Alpha Mead Facilities. We are a Global Training Affiliate (GTA) of the International Facilities Management Association (IFMA) in Africa, and an accredited training Centre for the International Workplace & Facilities Management (IWFM) in Nigeria and the Centre for Management Development (CMD) respectively. These are in addition to partnerships with different training bodies around the world, who work with us to deliver Onsite or Offsite training programmes to our customers.

Since 2006, we have kept up with industry trends and technologies; and designed various training programmes that are helping businesses within the African built environment develop the right capacity and enhance the skills of professionals to make them competitive in the highly dynamic global FM market.

Our goal is to use training, certifications and development programmes to entrench global standards in the delivery of Real Estate and Facilities Management (REFM) – related services at all levels (from top management to artisans' level).

Whatever your training needs are; either you want to improve organizational performance, process efficiency or you want to take the next big leap in your FM career; we have designed our training programmes just for you and selected a faculty of very experienced professionals who have distinguished themselves on the job, and are duly certified by recognized global bodies; to guide you or your organization.

We have also established processes that can help you identify skill gaps within your systems. This allows us to recommend and design programmes to meet your specific needs.

Since inception, we have trained over 2,000 FM professionals through our various training course, recording an average pass rate of 90% at first sitting for candidates who took the IFMA FMP programme through our center.

DUR SERVICES





Career Development and Skill Enhancement Training Solutions



Warehousing Services

Alpha Mead Warehousing & Logistics Services provides efficient route-to-market solutions to manufacturing companies with a need for a well-coordinated distribution network.

Working with local and international technical partners, AMWL's commitment to this supply chain support is in three service points including Logistics, Storage facilities and Distribution.

AMWL integrates its strategically located storage facilities and distribution network into supply chain models. This ensures consumer goods of emerging brands get to desired market concentrations in the correct time, condition and quantity.

Whether yours is a need for a dedicated or multi-user warehouse facility, or you require an end-to-end logistics solution that gets your goods to your customers, we are poised to support you to make that difference

OUR SERVICES



Framperature Controlled Warehouse

Warehouse Inventory Management

Product Distribution

Warehouse Brokerage

Board of Directors



Mutiu Adio Sunmonu (CON)
Group Chairman, Board of Directors

Mr. Sunmonu graduated from the University of Lagos with a first class degree in Mathematics and Computer Science. He started his career in Shell Petroleum Development Company of Nigeria Limited (SPDC) in August 1978 as a Computer Programmer/Business Analyst.

He has served in various capacities in Shell both in Nigeria and abroad ranging from Senior EDP Auditor; Head, Information Planner/Portfolio Consultant; IT Manager; Area Production Manager; Asset Manager; Regional Business Adviser at the Shell Headquarters at The Hague and General Manager Production for the SPDC Eastern operations. In 2005, he joined the Board of SPDC following his appointment as Executive Director Corporate Affairs.



Solomon Dada Thomas Chairman, Alpha Mead Development Company

Dada Thomas has a strong background in Facilities Engineering and more than 33 years of oil industry track record, including 22 years in the Shell Group. He has pursued various business interests since leaving Shell in 1998.



Demola Onanuga Chairman, Alpha Mead Facilities

Demola Onanuga is the current Executive Vice Chairman of Bolton Projects. He holds a degree in Pharmacy from University of Ife (now OAU) and an MBA from the University of Wales, Cardiff.



Chuks Nwasike

Mr Chuks Nwasike is a distinguished legal practitioner of 33 years' experience with cutting-edge expertise in business and corporate law, investments law, taxation, construction law and tort.



Dr. Olufemi Mosuro

Dr Olufemi Segun Mosuro is a highly skilled, qualified, and talented medical professional with 43 years' experience in a wide spectrum of practice environment spanning state government, Nigerian Navy, teaching, corporate sector, and private hospitals.



Victor Udora

Director, Alpha Mead Facilities

Victor Udora is an astute Engineer with over 40 years' work experience. He is a graduate of the University of Nigeria Nsukka from where he holds a Bachelor's in Engineering (B. ENG) and has an MBA from University of Benin.

Board of Directors



Oluwande Muoyo
Independent Non-Executive Director

Mrs. Oluwande Muoyo is a Chartered Accountant and professional banker. She holds a BSc degree in Accounting from the University of Lagos. She is a Fellow of both the Institute of Chartered Accountants of Nigeria and the Chartered Institute of Taxation of Nigeria.

Oluwande started her professional career in 1981 with the international firm PriceWaterhouseCoopers where she qualified as a Chartered Accountant. She has helped to build global institutions from scratch and has served as Honourable Commissioner for Budget and Planning in Ogun State. She was on the Governing Board of the International Crop Research Institute for the Semi-Arid Tropics.

She was a Non-Executive Director at FBN Holdings Plc and First Bank of Nigeria Ltd. She also served as Chairman of Gateway Mortgage Bank, Ogun State.



Chinwe Ajene-Sagna
Independent Non-Executive Director

Ms. Ajene-Sagna is a trusted Advisor and Board Executive with over 20 years of experience in the real assets/property management industry operating at CEO and C-suite level across the public and private sectors within the US, France, and in both Francophone and Anglophone Africa. She is the Founder & Managing Partner of a full-service real estate firm Catalyst Realty Solutions (CRS), and an adjunct-faculty in the Strategy Department of the Lagos Business School.

Recognised as one of the leading Women in Real Estate in Nigeria and West Africa, Ms Ajene-Sagna has a demonstrable track record of accomplishment delivering strategic advisory, asset management, and portfolio rationalization solutions for private and institutional pan-African and International clients. She holds an MBA from Harvard Business School and a BA (High Honors) from Dartmouth College.

Executive Management



Femi Akintunde Managing Director, Alpha Mead Group

Femi Akintunde is an Industrial Engineering Graduate with a Masters degree in Engineering Management and a graduate certificate in Management, An accomplished engineer and business management professional with strong entrepreneurial drive.



Mrs. Adeniun Talwo
Group Executive Director, Finance CFO

Mrs. Taiwo is a distinguished fellow of the Institute of Chartered Accountants of Nigeria (FCA) and a member of the Institute of International Facility Managers. Her extensive professional journey spans over 24 years. Her expertise encompasses finance, corporate governance, internal audit, risk management, and strategic leadership. She has held pivotal roles in a range of sectors including professional services, real estate, FMCG, and logistics, amongst others.,



Wole Olufore

Managing Director, Alpha Mead Facilities

Wole Olufore has more than 23 years cognate experience handling various contracts, and procurement management, administrative and dynamic leadership roles in oil and gas companies like Shell Nigeria and Centrica Resources, where he was Country Manager before joining AMFacilities.



Dele Aloko
Group Executive Director, Corporate Services

'Dele Aloko is a lawyer and Human Resource Management professional with over 3 decades working experience as a lawyer and an HR Professional in various industrial and business sectors in Nigeria.



Dr. Osayomore Ossuetta
Managing Director, Alpha Mead healthcare & Management Services

Dr. Osayomore Ossuetta is an accomplished healthcare professional with 18+ years' success in enhancing revenue and profit margins through business unit leadership, business development strategies and operations management in ISO accredited and multinational companies.

Some of our Customers





LAFARGE

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Ado Bayero

Nigerian Breweries



























































Why You Should Engage Us

Capabilities

Over the years, we have gathered experience and developed capacity in providing Real Estate solutions to investors and owners of various facilities and infrastructure assets. Our technical capabilities draw amply from our strong collaboration with our international partners and stakeholders. This guarantees our access to global standards, systems and specialist resources that have helped us deliver good results on some of the most complex projects in Africa.

Opportuinities

We pride ourselves in the expertise and experience of a very capable workforce who have strong customer orientation and passion for excellence in service delivery. We recruit the best, equip them with necessary tools and systems, create opportunities and motivate them to remain committed to our brand promise.

Possibilities

Besides the opportunities of leveraging on the management capabilities of experts within our consortium, we have access to experts who have delivered good results in developed climes. These, in addition to our impressive track record in Facility Management operations, Commercial evaluation and Financial Management, significantly contribute value to our customers. We define our limit and constantly position ourselves to perform better.

We make the Real Difference

We maintain a database of standard processes and procedures to guide the delivery of our various services and ensure that they are consistently delivering international service standards in all markets where we operate, We make the real difference with the services we provide.

Over a Decade of Over a Decade of Excellence

Over the past 10 years, we have been recognized locally and internationally for supporting our customers to make real difference; including being named as one of the COMPANIES TO INSPIRE AFRICA by the London Stock Exchange Group.Some of the Milestones achieved during the years:



2018: Shell Nigeria Real Estate Forum - HSE Awards of Excellence



2018: Eterra Nigeria -E-waste Champion



2017: Middle East & Africa (MEA) Awards -Highest Quality Provider in Professional and Business Services



2016: Nigeria Institute of Industrial Engineers (NIIE) - Most **Outstanding Facilities Engineering Company**



2016: Distinguished FM Practitioners (IFMA)



2015: Most Outstanding Facilities Engineering Company of the Year (Nigerian Society of Engineers - NSE)



2019: Nigerian Stock Exchange & Business Day Media -Next Bull Award



2015: Certified to International Standards (ISO 9001:2015 Certification)



2014: Best FM Company of the year (European CEO Awards)



2014: 16th Position Nigeria's Fast Growth Companies, All World Network & Tony Elumelu Foundation



2014: OSH Association -Safety Merit Award



2014: European CEO Award - Best Facilities Management Company of the Year



2013: Real Estate Unite & Awards -Best Real Estate Support Service Company



2019: London Stock Exchange Group (LSEG) -Company to Inspire Africa



2013: Ernst & Young - Entrepreneur of the Year, (Femi Akintunde) West Africa (Emerging Categories).



2012: BIFM/IFMA Global Affiliate and BIFM recognized Centre



2012: IFMA Nigeria - Distinguished Facilities Management Practitioners



2012: Best Corporate FM Stakeholder (IFMA Nigeria)



2007: HSE Company of the year (Shell Infrastructure Team)



2007: Shell Infrastructure Team - HSE Award for Excellence 2007



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